

DAVID L. GRENIER, MBA

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Risk Management Professional

Risk management professional with extensive experience structuring insurance, risk financing, and risk management programs to improve projects, operations, and reduce the cost of risk.

Skills & Core Competencies

- Strategic Planning and Management
 - Contract Negotiation and Administration
 - Construction Project Management
 - Insurance Programs and Risk Financing
 - Marketing and Business Development
 - Financial Management and Controls
 - Owner Controlled Insurance Programs
 - Insurance Claims Management
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Professional Experience

C-RISK, LLC, Peoria, AZ

2016 to Present

Risk Management Consultant, Managing Director, Risk Management Consulting Company

- Providing risk management consulting and advisory services to private companies and public entities.
- Advised client on development and implementation of risk transfer and risk financing options and strategies to integrate short-term project management plans with long-term risk management programs.
- Prepared risk assessment and preliminary owner-controlled insurance program feasibility study for a national hospital and healthcare organization on a \$1.2B master plan construction expansion program.
- Developed insurance brokerage, claims management, and risk management consulting requirements for a regional public transportation authority to improve insurance & risk management program services.

CENTRAL PUGET SOUND REGIONAL TRANSIT AUTHORITY, Seattle, WA

2006 to 2015

Director of Risk Management, SOUND TRANSIT, Risk Management Division

- Directed division of regional transit authority on a multi-billion-dollar mass transit expansion program.
- Established insurance & risk management program structures that provided effective risk-transfer and risk financing mechanisms to improve project controls, operations, and reduce the agency's cost of risk.
- Structured, implemented, and managed insurance & risk management programs for capital construction and transit operations services. Managed claim handling, administration, and cost-recovery processes.
- Developed and implemented owner-controlled insurance programs as a project risk mitigation practice to limit construction exposures and third-party BI & PD liability claims against agency and its insurers.
- Prepared risk financing analyses, OCIP feasibility studies, self-insurance studies, and actuarial reports.
- Served as liaison to other divisions, departments, Board members, elected officials, partner agencies, local community outreach groups, and the general public on insurance and risk management matters.

C-RISK, INC., Chicago, IL. Denver, CO, Portland, OR

2000 to 2006

Risk Management Consultant, Risk Management Consulting Company

- Established risk management practice for consulting firm. Produced \$3M in revenue in first 6 months.
- Advised regional transportation authority on design and implementation of risk management plan for the San Francisco-Oakland Bay Bridge project. Developed initial wrap-up feasibility study for a state-wide owner-controlled insurance program. Prepared a request for equitable adjustment claim analysis for cost recovery and settlement of \$45M delay/inefficiency claim on an infrastructure construction project.
- Advised national insurance brokerage, as wrap-up insurance subject-matter expert, on project to design a program and system to centrally manage its construction wrap-up unit and provide greatly improved management reports to clients. Project received A.M. Best first E-Fusion Insurance Technology Award.

CNA INSURANCE COMPANY, Chicago, IL **1998 to 2000**

Senior Vice President, CNA Commercial Insurance; Construction Practice Group

- Directly contributed to expansion of Construction Practice. Produced \$1.3B in annual booked premium.
- Developed and marketed commercial insurance & risk management programs, products, and services to construction industry. Set strategic direction of operations by assessing line of business opportunities, formulated market differentiation strategies, competitor analyses, and delivered program presentations.
- Managed development, underwriting, and launch of integrated property & casualty, professional liability, and surety program focused on design-build contractors. Developed 10-year warranty product and general/excess liability wrap-up insurance program focused on CA, CO, AZ residential homebuilders.
- Structured third-party strategic alliances, coached/trained 40-branch distribution channel to underwrite construction risks and general and specialty contractors, conducted seminars and presentations for agents, brokers, and clients, and developed and implemented risk management guidelines/procedures.

ZURICH AMERICAN INSURANCE COMPANY, Chicago, IL **1997 to 1998**

Account Executive, Zurich North America – Zurich Construction

- Underwrote construction property & casualty insurance and provided risk financing solutions to owners, contractors, and subcontractors. Increased annual booked underwriting premium from \$16M to \$35M.
- Advised clients on insurance program structures, loss exposures, contract indemnification language, and claim management. Prepared underwriting models to balance risk transfer with risk retention.
- Managed homebuilder wrap-up insurance program. Produced \$1.5M bid credits on \$125M of revenue.

DLG CONSULTING, Evanston, IL **1994 to 1997**

Project Manager; Consultant, Construction Management Consulting Group

- Managed planning & scheduling, contract compliance, insurance, and negotiated claim settlements for engineering firm on \$250M redevelopment project for the City of Chicago Public Building Commission.

LESTER B. KNIGHT & ASSOCIATES, Chicago, IL **1989 to 1994**

Project Manager; Associate, Knight Architects, Engineers, Planners, Inc.

- Direct P&L responsibility for cost controls and contract administration on \$456M advanced-technology project for national engineering research laboratory. Produced \$17M of revenue on multi-year contract.

THE AUSTIN COMPANY, Chicago, IL **1986 to 1989**

Project Manager; Consultant, Austin Consulting Division and Chicago-Midwest Construction Operations

- Led cross-functional teams and external consultants to develop and implement project management system to manage costs, resources, and deliverables on \$200M distribution center project for USACE.

GILBANE INC., Providence, RI **1984 to 1986**

Project Manager; Project Engineer, Gilbane Building Company, Gilbane Development Company

- Provided project and contract management, claim reviews & analyses, and litigation support services.

STONE & WEBSTER ENGINEERING, Boston, MA **1981 to 1984**

Project Controls Manager; Contracts Manager, Stone & Webster-Construction Management Services

- Led project management team to develop financial and contract controls on \$4.2B public utility project.

FLUOR CORPORATION, Irvine, CA **1980 to 1981**

Construction Engineer, Fluor-Daniel; Commercial & Industrial Construction Division

- Provided project management & controls on construction of \$250M manufacturing plant expansion.

Education

THE UNIVERSITY OF CHICAGO - BOOTH SCHOOL OF BUSINESS, Chicago, IL, **MBA** 1995

Major: Finance, Business Strategy, Marketing. Minor: Statistics

SYRACUSE UNIVERSITY, Utica, NY, **Bachelor of Science** 1979

Major: Construction Management, Minor: Business Administration

DEAN COLLEGE, Franklin, MA, **Associate in Science** 1977

Major: Building Construction, Minor Business Administration